



# MARKET STATISTICS Parksville & Qualicum February 2018

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The statistics for market activity have been released by VIREB (Vancouver Island Real Estate Board) and certainly continue to show lack of inventory and strong demand.

With regards to Single Family Homes so far this year, in comparison to same period in 2017, there have been 12% less listings and as a result 12% less sales. The Active inventory at the end of February was 18% less than February 2018 and the Average Sales Price is up 26% (\$616,128 vs \$490,371).

With regards to Patio Homes there were 16% more listings (22 vs 19) and number of sales are up 13%. Active inventory is down 10% and the Average Sales Price is up 25% (\$446,218 vs \$377,193) over the same time last year.

Also BCREA (British Columbia Real Estate Association) has released their updated Housing Forecast which is indicating that there will be 10.8% less residential sales on Vancouver Island (Malahat north) in comparison to 2017 and the average sale prices will increase by 7.6%. Which indicates lack of supply and strong demand will continue throughout the year.

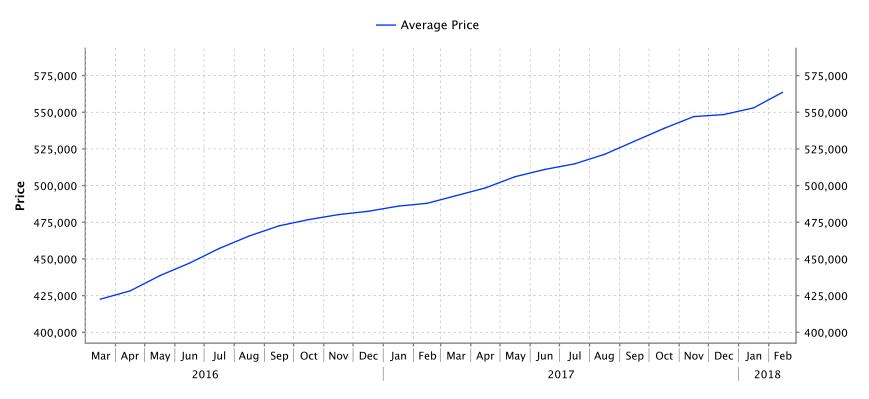
If you wish further details or wish to discuss your current real estate situation contact us at<u>team@teamw.ca</u> or <u>250-468-1498</u>



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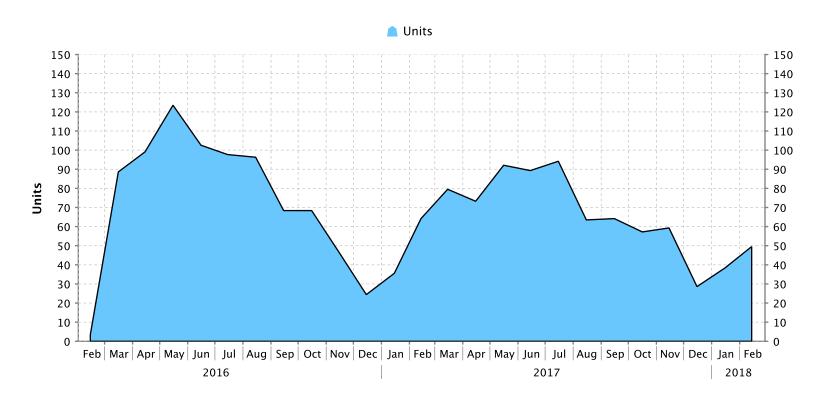
# Parksville / Qualicum as at February 28, 2018

### **Cumulative Residential Average Single Family Sale Price**



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### **Single Family Units Reported Sold**



# **Comparative Activity by Property Type**

Units Listed			<b>Current Month</b>		12 Months to Date					
Units Listed		This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Reported Sold	Lots									
Sell/List Ratio   50%   67%   61%   96%   Reported Sales Dollars   \$396,900   \$565,500   -30%   \$9,833,700   \$17,546,200   Average Sell Price / Unit   \$198,450   \$228,750   -30%   \$230,000   \$230,000   Sell Price / List Price   96%	Units Listed	4	3	33%	69	80	-14%			
Reported Sales Dollars         \$396,900         \$565,500         -30%         \$9,833,700         \$17,546,200           Average Sell Price / Unit         \$198,450         \$227,570         -30%         \$234,136         \$227,873           Median Sell Price         \$259,900         \$259,900         \$230,000           Sell Price / List Price         96%         96%         96%         96%           Days to Sell         54         115         -53%         59         77           Active Listings         13         20         ****         ****           Single Family           Units Reported Sold         49         64         -23%         785         910           Sell/List Ratio         75%         85%         78%         84%           Reported Sales Dollars         \$30,802,895         \$30,831,196         -0%         \$442,374,678         \$443,719,949           Average Sell Price / Unit         \$628,631         \$481,737         30%         \$563,535         \$487,604           Median Sell Price         \$96         99%         99%         98%         100%           Sell Price / List Price         99%         99%         98%         100%           Sell Price / List Price	Units Reported Sold	2	2	0%	42	77	-45%			
Average Sell Price   Unit   \$198,450   \$282,750   \$230,000   \$23	Sell/List Ratio	50%	67%		61%	96%				
Median Sell Price   \$259,900   \$230,000   Sell Price   List Price   96%   96	Reported Sales Dollars	\$396,900	\$565,500	-30%	\$9,833,700	\$17,546,200	-44%			
Median Sell Price   \$259,900   \$230,000   Sell Price / List Price   96%   96	Average Sell Price / Unit	\$198,450	\$282,750	-30%	\$234,136	\$227,873	3%			
Sell Price / List Price         96%         96%         96%         96%         96%           Days to Sell         54         115         -53%         59         77           Active Listings         13         20         78         59         77           Single Family           Units Listed         65         75         -13%         1,009         1,089           Units Reported Sold         49         64         -23%         785         910           Sell/List Ratio         75%         85%         78%         84%           Reported Sales Dollars         \$30,802,895         \$30,831,196         -0%         \$442,374,678         \$443,719,949           Average Sell Price / Unit         \$628,631         \$481,737         30%         \$563,535         \$487,604           Median Sell Price         99%         99%         98%         100%           Days to Sell         29         24         21%         26         31           Active Listings         89         109         114         129           Condos (Apt)         Units Reported Sold         8         8         0%         114         129           Sell/List Ratio         57%	_	\$259,900								
Single Family   Units Listed   65   75   -13%   1,009   1,08	Sell Price / List Price		96%		96%	96%				
Single Family   Units Listed   65   75   -13%   1,009   1,08	Days to Sell	54	115	-53%	59	77	-23%			
Units Listed 65 75 -13% 1,009 1,089 Units Reported Sold 49 64 -23% 785 910 Sell/List Ratio 75% 85% 786 84% Reported Sales Dollars \$30,802,895 \$30,831,196 -0% \$442,374,678 \$443,719,949 Average Sell Price / Unit \$628,631 \$481,737 30% \$563,535 \$487,604 Median Sell Price 99% 99% 99% 98% 100% Days to Sell 29 24 21% 26 31 Active Listings 89 109  Condos (Apt) Units Listed 14 13 8% 178 195 Units Reported Sold 8 8 8 0% 114 129 Sell/List Ratio 57% 62% 64% 66% Reported Sales Dollars \$2,425,900 \$1,785,000 36% \$30,740,188 \$29,803,922 Average Sell Price / Unit \$303,238 \$223,125 36% \$269,651 \$231,038 Median Sell Price 98% 92% 96% 96% 95% Days to Sell 45 82 -45% 52 53 Active Listings 46 39  Condos (Patio) Units Listed 11 1 2 -8% 144 128 Units Reported Sold 10 7 43% 128 125 Sell/List Ratio 91% 58% 89% 98% Reported Sales Dollars \$4,266,800 \$2,487,900 72% \$49,558,128 \$39,610,726 Average Sell Price / Unit \$428,680 \$355,414 20% \$387,173 \$316,886 Median Sell Price Unit \$428,680 \$355,414 20% \$387,173 \$316,886 Median Sell Price (Unit \$428,680 \$355,414 20% \$387,173 \$316,886 Median Sell Price (Unit \$428,680 \$355,414 20% \$387,173 \$316,886 Median Sell Price (Unit \$428,680 \$355,414 20% \$389,000 Sell Price / List Price (Unit \$428,680 \$355,414 20% \$389,000 Sell Price / List Price (Unit \$428,680 \$355,414 20% \$389,000 Sell Price / List Price (Unit \$428,680 \$355,414 20% \$389,000 Sell Price / List Price (Unit \$428,680 \$355,414 20% \$387,173 \$316,886	•	13	20							
Units Listed 65 75 -13% 1,009 1,089 Units Reported Sold 49 64 -23% 785 910 Sell/List Ratio 75% 85% 786 84% Reported Sales Dollars \$30,802,895 \$30,831,196 -0% \$442,374,678 \$443,719,949 Average Sell Price / Unit \$628,631 \$481,737 30% \$563,535 \$487,604 Median Sell Price 99% 99% 99% 98% 100% Days to Sell 29 24 21% 26 31 Active Listings 89 109  Condos (Apt) Units Listed 14 13 8% 178 195 Units Reported Sold 8 8 8 0% 114 129 Sell/List Ratio 57% 62% 64% 66% Reported Sales Dollars \$2,425,900 \$1,785,000 36% \$30,740,188 \$29,803,922 Average Sell Price / Unit \$303,238 \$223,125 36% \$269,651 \$231,038 Median Sell Price 98% 92% 96% 96% 95% Days to Sell 45 82 -45% 52 53 Active Listings 46 39  Condos (Patio) Units Listed 11 1 2 -8% 144 128 Units Reported Sold 10 7 43% 128 125 Sell/List Ratio 91% 58% 89% 98% Reported Sales Dollars \$4,266,800 \$2,487,900 72% \$49,558,128 \$39,610,726 Average Sell Price / Unit \$428,680 \$355,414 20% \$387,173 \$316,886 Median Sell Price Unit \$428,680 \$355,414 20% \$387,173 \$316,886 Median Sell Price (Unit \$428,680 \$355,414 20% \$387,173 \$316,886 Median Sell Price (Unit \$428,680 \$355,414 20% \$387,173 \$316,886 Median Sell Price (Unit \$428,680 \$355,414 20% \$389,000 Sell Price / List Price (Unit \$428,680 \$355,414 20% \$389,000 Sell Price / List Price (Unit \$428,680 \$355,414 20% \$389,000 Sell Price / List Price (Unit \$428,680 \$355,414 20% \$389,000 Sell Price / List Price (Unit \$428,680 \$355,414 20% \$387,173 \$316,886	Single Family									
Units Reported Sold 49 64 -23% 785 910 Sell/List Ratio 75% 85% 78% 84% Reported Sales Dollars \$30,802,895 \$30,831,196 -0% \$442,374,678 \$443,719,949 Average Sell Price / Unit \$628,631 \$481,737 30% \$563,535 \$487,604 Median Sell Price 9560,000 Sell Price / List Price 99% 99% 98% 98% 100% Days to Sell 29 24 21% 26 31 Active Listings 89 109  Condos (Apt) Units Listed 14 13 8% 178 195 Units Reported Sold 8 8 8 0% 114 129 Sell/List Ratio 57% 62% 64% 66% Reported Sales Dollars \$2,425,900 \$1,785,000 36% \$30,740,188 \$29,803,922 Average Sell Price / Unit \$303,238 \$223,125 36% \$269,651 \$231,038 Median Sell Price   98% 92% 96% 95% Days to Sell 45 82 45% 52 53 Active Listings 46 39  Condos (Patio) Units Listed 11 1 12 8% 144 128 Units Listed 15 77 43% 128 125 Sell/List Ratio 91% 58% 89% 98% Reported Sold 10 7 43% 128 125 Sell/List Ratio 91% 58% Reported Sold 10 7 43% 128 125 Sell/List Ratio 91% 58% Reported Sales Dollars \$4,266,800 \$2,487,900 72% \$49,558,128 \$39,610,726 Average Sell Price / Unit \$426,680 \$355,414 20% \$387,173 \$316,886 Median Sell Price ( \$463,000 \$389,000 Sell Price / List Price ( \$463,000 \$389,000	•	65	75	-13%	1 009	1 089	-7%			
Sell/List Ratio         75%         85%         78%         84%           Reported Sales Dollars         \$30,802,895         \$30,831,196         -0%         \$442,374,678         \$443,719,949           Average Sell Price / Unit         \$628,631         \$481,737         30%         \$563,535         \$487,604           Median Sell Price         \$560,000         \$515,000         \$515,000           Sell Price / List Price         99%         99%         98%         100%           Days to Sell         29         24         21%         26         31           Active Listings         89         109         26         31           Condos (Apt)           Units Listed         14         13         8%         178         195           Units Reported Sold         8         8         0%         114         129           Sell/List Ratio         57%         62%         64%         66%           Reported Sales Dollars         \$2,425,900         \$1,785,000         36%         \$30,740,188         \$29,803,922           Average Sell Price / Unit         \$3052,000         \$239,900         \$239,900         \$239,900           Sell Price / List Price         98%         92%					•	·	-14%			
Reported Sales Dollars         \$30,802,895         \$30,831,196         -0%         \$442,374,678         \$443,719,949           Average Sell Price / Unit         \$628,631         \$481,737         30%         \$563,535         \$487,604           Median Sell Price         \$560,000         \$515,000         \$515,000           Sell Price / List Price         99%         99%         98%         100%           Days to Sell         29         24         21%         26         31           Active Listings         89         109         109         100         100%           Condos (Apt)           Units Listed         14         13         8%         178         195           Units Reported Sold         8         8         0%         114         129           Sell/List Ratio         57%         62%         64%         66%           Reported Sales Dollars         \$2,425,900         \$1,785,000         36%         \$30,740,188         \$29,803,922           Average Sell Price / Unit         \$303,238         \$223,125         36%         \$269,651         \$231,038           Median Sell Price         98%         92%         96%         95%           Days to Sell         4	•			2570			1470			
Average Sell Price / Unit         \$628,631         \$481,737         30%         \$563,535         \$487,604           Median Sell Price         \$560,000         \$515,000         \$515,000           Sell Price / List Price         99%         99%         98%         100%           Days to Sell         29         24         21%         26         31           Active Listings         89         109         109         100%         100%           Condos (Apt)           Units Listed         14         13         8%         178         195           Units Reported Sold         8         8         0%         114         129           Sell/List Ratio         57%         62%         64%         66%           Reported Sales Dollars         \$2,425,900         \$1,785,000         36%         \$30,740,188         \$29,803,922           Average Sell Price / Unit         \$303,238         \$223,125         36%         \$269,651         \$231,038           Median Sell Price         \$352,000         \$239,900         \$239,900         \$239,900           Sell Price / List Price         98%         92%         96%         95%           Days to Sell         45         82				-0%			-0%			
Median Sell Price         \$560,000         \$515,000           Sell Price / List Price         99%         99%         98%         100%           Days to Sell         29         24         21%         26         31           Active Listings         89         109         109         109         100%	•						16%			
Sell Price / List Price         99%         99%         98%         100%           Days to Sell         29         24         21%         26         31           Active Listings         89         109         26         31           Condos (Apt)           Units Listed         14         13         8%         178         195           Units Reported Sold         8         8         0%         114         129           Sell/List Ratio         57%         62%         64%         66%           Reported Sales Dollars         \$2,425,900         \$1,785,000         36%         \$30,740,188         \$29,803,922           Average Sell Price / Unit         \$303,238         \$223,125         36%         \$269,651         \$231,038           Median Sell Price         \$352,000         \$352,000         \$239,900         \$239,900           Sell Price / List Price         98%         92%         96%         95%           Days to Sell         45         82         -45%         52         53           Active Listings         46         39         39         128         125           Condos (Patio)         11         12         -8%	<del>-</del>		Ψ+01,737	3070		Ψ-07,00+	1070			
Days to Sell         29         24         21%         26         31           Active Listings         89         109         26         31           Condos (Apt)         Units Listed         14         13         8%         178         195           Units Reported Sold         8         8         0%         114         129           Sell/List Ratio         57%         62%         64%         66%           Reported Sales Dollars         \$2,425,900         \$1,785,000         36%         \$30,740,188         \$29,803,922           Average Sell Price / Unit         \$303,238         \$223,125         36%         \$266,651         \$231,038           Median Sell Price / List Price         \$385,000         \$239,900         \$239,900         \$339,000           Sell Price / List Price         \$98%         92%         \$96%         95%           Days to Sell         45         82         -45%         52         53           Active Listings         46         39         39         52         53           Condos (Patio)           Units Listed         11         12         -8%         144         128           Units Reported Sold         10			000/			100%				
Active Listings         89         109           Condos (Apt)         Units Listed         14         13         8%         178         195           Units Listed         14         13         8%         178         195           Units Reported Sold         8         8         0%         114         129           Sell/List Ratio         57%         62%         64%         66%           Reported Sales Dollars         \$2,425,900         \$1,785,000         36%         \$30,740,188         \$29,803,922           Average Sell Price / Unit         \$303,238         \$223,125         36%         \$269,651         \$231,038           Median Sell Price / Unit         \$303,238         \$223,125         36%         \$269,651         \$231,038           Median Sell Price / List Price         98%         92%         96%         95%           Days to Sell         45         82         -45%         52         53           Active Listings         46         39         39         144         128           Condos (Patio)         11         12         -8%         144         128           Units Listed         11         12         -8%         144         128 <td></td> <td></td> <td></td> <td>210/</td> <td></td> <td></td> <td>-16%</td>				210/			-16%			
Condos (Apt)           Units Listed         14         13         8%         178         195           Units Reported Sold         8         8         0%         114         129           Sell/List Ratio         57%         62%         64%         66%           Reported Sales Dollars         \$2,425,900         \$1,785,000         36%         \$30,740,188         \$29,803,922           Average Sell Price / Unit         \$303,238         \$223,125         36%         \$269,651         \$231,038           Median Sell Price         \$352,000         \$352,000         \$239,900         \$239,900           Sell Price / List Price         98%         92%         96%         95%           Days to Sell         45         82         -45%         52         53           Active Listings         46         39         39         52         53           Condos (Patio)           Units Listed         11         12         -8%         144         128           Units Reported Sold         10         7         43%         128         125           Sell/List Ratio         91%         58%         89%         98%           Reported Sales Dollars </td <td>•</td> <td></td> <td></td> <td>2170</td> <td>20</td> <td>31</td> <td>-1076</td>	•			2170	20	31	-1076			
Units Listed         14         13         8%         178         195           Units Reported Sold         8         8         0%         114         129           Sell/List Ratio         57%         62%         64%         66%           Reported Sales Dollars         \$2,425,900         \$1,785,000         36%         \$30,740,188         \$29,803,922           Average Sell Price / Unit         \$303,238         \$223,125         36%         \$269,651         \$231,038           Median Sell Price         \$352,000         \$239,900         \$239,900         \$239,900           Sell Price / List Price         98%         92%         96%         95%           Days to Sell         45         82         -45%         52         53           Active Listings         46         39         52         53           Active Listings         46         39         52         53           Condos (Patio)           Units Listed         11         12         -8%         144         128           Units Reported Sold         10         7         43%         128         125           Sell/List Ratio         91%         58%         89%         98%			109							
Units Reported Sold         8         8         0%         114         129           Sell/List Ratio         57%         62%         64%         66%           Reported Sales Dollars         \$2,425,900         \$1,785,000         36%         \$30,740,188         \$29,803,922           Average Sell Price / Unit         \$303,238         \$223,125         36%         \$269,651         \$231,038           Median Sell Price         \$352,000         \$239,900         \$239,900         \$29%         96%         95%           Days to Sell         45         82         -45%         52         53           Active Listings         46         39         39         52         53           Condos (Patio)         Units Listed         11         12         -8%         144         128           Units Reported Sold         10         7         43%         128         125           Sell/List Ratio         91%         58%         89%         98%           Reported Sales Dollars         \$4,266,800         \$2,487,900         72%         \$49,558,128         \$39,610,726           Average Sell Price / Unit         \$463,000         \$389,000         \$389,000         \$389,000           Sell Price /	• • •									
Sell/List Ratio         57%         62%         64%         66%           Reported Sales Dollars         \$2,425,900         \$1,785,000         36%         \$30,740,188         \$29,803,922           Average Sell Price / Unit         \$303,238         \$223,125         36%         \$269,651         \$231,038           Median Sell Price         \$352,000         \$239,900         \$239,900           Sell Price / List Price         98%         92%         96%         95%           Days to Sell         45         82         -45%         52         53           Active Listings         46         39         39         52         53           Condos (Patio)         Units Listed         11         12         -8%         144         128           Units Reported Sold         10         7         43%         128         125           Sell/List Ratio         91%         58%         89%         98%           Reported Sales Dollars         \$4,266,800         \$2,487,900         72%         \$49,558,128         \$39,610,726           Average Sell Price / Unit         \$426,680         \$355,414         20%         \$387,173         \$316,886           Median Sell Price         \$463,000         \$99% <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-9%</td>							-9%			
Reported Sales Dollars         \$2,425,900         \$1,785,000         36%         \$30,740,188         \$29,803,922           Average Sell Price / Unit         \$303,238         \$223,125         36%         \$269,651         \$231,038           Median Sell Price         \$352,000         \$239,900         \$239,900         \$250,000           Sell Price / List Price         98%         92%         96%         95%           Days to Sell         45         82         -45%         52         53           Active Listings         46         39         39         52         53           Condos (Patio)         Units Listed         11         12         -8%         144         128           Units Reported Sold         10         7         43%         128         125           Sell/List Ratio         91%         58%         89%         98%           Reported Sales Dollars         \$4,266,800         \$2,487,900         72%         \$49,558,128         \$39,610,726           Average Sell Price / Unit         \$426,680         \$355,414         20%         \$387,173         \$316,886           Median Sell Price         \$463,000         \$99%         99%         99%	•			0%			-12%			
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Median Sell Price         \$352,000         \$239,900           Sell Price / List Price         98%         92%         96%         95%           Days to Sell         45         82         -45%         52         53           Active Listings         46         39         52         53           Condos (Patio)           Units Listed         11         12         -8%         144         128           Units Reported Sold         10         7         43%         128         125           Sell/List Ratio         91%         58%         89%         98%           Reported Sales Dollars         \$4,266,800         \$2,487,900         72%         \$49,558,128         \$39,610,726           Average Sell Price / Unit         \$426,680         \$355,414         20%         \$387,173         \$316,886           Median Sell Price         \$463,000         \$389,000         \$389,000         \$99%           Sell Price / List Price         100%         99%         99%         98%	•						3%			
Sell Price / List Price         98%         92%         96%         95%           Days to Sell         45         82         -45%         52         53           Active Listings         46         39         82         -45%         52         53           Condos (Patio)           Units Listed         11         12         -8%         144         128           Units Reported Sold         10         7         43%         128         125           Sell/List Ratio         91%         58%         89%         98%           Reported Sales Dollars         \$4,266,800         \$2,487,900         72%         \$49,558,128         \$39,610,726           Average Sell Price / Unit         \$426,680         \$355,414         20%         \$387,173         \$316,886           Median Sell Price         \$463,000         \$99%         99%         98%	_		\$223,125	36%	· · · · · · · · · · · · · · · · · · ·	\$231,038	17%			
Days to Sell Active Listings         45 46 39         82 39         -45%         52 53         53 53           Condos (Patio)           Units Listed         11 12 -8%         144 128           Units Reported Sold         10 7 43%         128 125           Sell/List Ratio         91%         58%         89%         98%           Reported Sales Dollars         \$4,266,800         \$2,487,900         72%         \$49,558,128         \$39,610,726           Average Sell Price / Unit         \$426,680         \$355,414         20%         \$387,173         \$316,886           Median Sell Price         \$463,000         \$389,000         \$389,000           Sell Price / List Price         100%         99%         99%         98%										
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Condos (Patio)         Units Listed       11       12       -8%       144       128         Units Reported Sold       10       7       43%       128       125         Sell/List Ratio       91%       58%       89%       98%         Reported Sales Dollars       \$4,266,800       \$2,487,900       72%       \$49,558,128       \$39,610,726         Average Sell Price / Unit       \$426,680       \$355,414       20%       \$387,173       \$316,886         Median Sell Price       \$463,000       \$389,000       \$389,000         Sell Price / List Price       100%       99%       99%       98%	•			-45%	52	53	-2%			
Units Listed       11       12       -8%       144       128         Units Reported Sold       10       7       43%       128       125         Sell/List Ratio       91%       58%       89%       98%         Reported Sales Dollars       \$4,266,800       \$2,487,900       72%       \$49,558,128       \$39,610,726         Average Sell Price / Unit       \$426,680       \$355,414       20%       \$387,173       \$316,886         Median Sell Price       \$463,000       \$389,000       \$389,000         Sell Price / List Price       100%       99%       99%       98%	Active Listings	46	39							
Units Reported Sold       10       7       43%       128       125         Sell/List Ratio       91%       58%       89%       98%         Reported Sales Dollars       \$4,266,800       \$2,487,900       72%       \$49,558,128       \$39,610,726         Average Sell Price / Unit       \$426,680       \$355,414       20%       \$387,173       \$316,886         Median Sell Price       \$463,000       \$389,000       \$389,000         Sell Price / List Price       100%       99%       99%       98%	Condos (Patio)									
Sell/List Ratio       91%       58%       89%       98%         Reported Sales Dollars       \$4,266,800       \$2,487,900       72%       \$49,558,128       \$39,610,726         Average Sell Price / Unit       \$426,680       \$355,414       20%       \$387,173       \$316,886         Median Sell Price       \$463,000       \$389,000         Sell Price / List Price       100%       99%       99%       98%	Units Listed	11	12	-8%	144	128	12%			
Reported Sales Dollars       \$4,266,800       \$2,487,900       72%       \$49,558,128       \$39,610,726         Average Sell Price / Unit       \$426,680       \$355,414       20%       \$387,173       \$316,886         Median Sell Price       \$463,000       \$389,000       \$389,000         Sell Price / List Price       100%       99%       99%       98%	Units Reported Sold	10	7	43%	128	125	2%			
Average Sell Price / Unit       \$426,680       \$355,414       20%       \$387,173       \$316,886         Median Sell Price       \$463,000       \$389,000         Sell Price / List Price       100%       99%       99%       98%	Sell/List Ratio	91%	58%		89%	98%				
Median Sell Price       \$463,000       \$389,000         Sell Price / List Price       100%       99%       99%	Reported Sales Dollars	\$4,266,800	\$2,487,900	72%	\$49,558,128	\$39,610,726	25%			
Sell Price / List Price         100%         99%         98%	Average Sell Price / Unit	\$426,680	\$355,414	20%	\$387,173	\$316,886	22%			
	Median Sell Price	\$463,000			\$389,000					
Days to Sell 12 7 72% 17 32	Sell Price / List Price	100%	99%		99%	98%				
	Days to Sell	12	7	72%	17	32	-46%			
Active Listings 10 11	Active Listings	10	11							
Condos (Twnhse)	Condos (Twnhse)									
	•	4	1	300%	81	98	-17%			
Units Reported Sold 6 7 -14% 74 85	Units Reported Sold	6	7	-14%	74	85	-13%			
Sell/List Ratio 150% 700% 91% 87%	•		700%							
Reported Sales Dollars \$3,249,400 \$2,886,000 13% \$31,945,505 \$29,358,756				13%			9%			
Average Sell Price / Unit \$541,567 \$412,286 31% \$431,696 \$345,397	•						25%			
Median Sell Price \$599,900 \$412,000	•		. ,			,	- · ·			
Sell Price / List Price 97% 99% 97% 98%			99%			98%				
				112%			-22%			
Active Listings 3 12	•					•	, -			

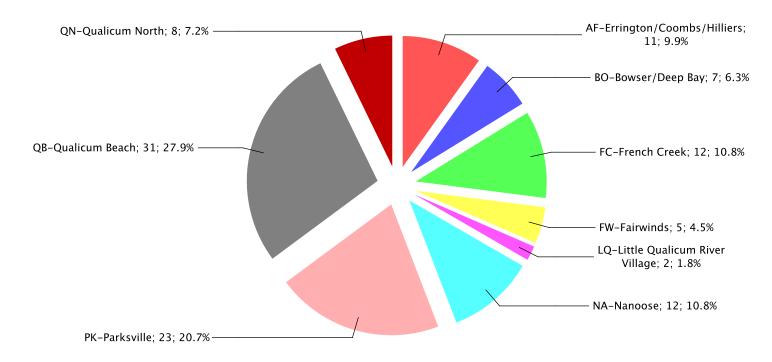
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

## **MLS® Single Family Sales Analysis**

Unconditional Sales from January 1 to Feb 28, 2018

	0- 150,000	150,001- 200,000	200,001- 250,000	250,001- 300,000	300,001- 350,000	350,001- 400,000	400,001- 450,000	450,001- 500,000	500,001- 600,000	600,001- 700,000	700,001- 800,000	800,001- 900,000	900,001- 1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	0	0	1	1	1	1	1	1	2	1	0	2	0	0	11
BO-Bowser/Deep Bay	0	0	0	0	1	0	1	2	1	0	0	0	1	1	7
FC-French Creek	0	1	0	1	0	0	2	1	1	1	3	1	1	0	12
FW-Fairwinds	0	0	0	0	0	0	0	0	0	3	1	0	0	1	5
LQ-Little Qualicum River Village	0	0	0	0	0	0	1	0	1	0	0	0	0	0	2
NA-Nanoose	0	0	0	0	0	0	0	3	1	0	4	1	0	3	12
PK-Parksville	0	0	0	0	2	4	5	7	2	1	2	0	0	0	23
QB-Qualicum Beach	0	0	0	0	0	1	2	3	7	4	3	3	2	6	31
QN-Qualicum North	0	0	0	1	1	1	0	0	0	1	2	2	0	0	8
Zone 5 TOTALS	0	1	1	3	5	7	12	17	15	11	15	9	4	11	111

### Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2018 = 111