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MARKET STATISTICS

Parksville & Qualicum

Jan 2018

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January 2018 Market Review

Well it is hard to believe that we are into February already. 2018 is certainly continuing with the trend of low supply and high demand. In the greater Parksville Qualicum Beach area for single family homes the month of January saw 9% less listings than January 2017 and 9% more sales. As a result at the end of January the active number of listings was down 23%, only 86 versus 111 a year ago. The average sale price for January was 20% higher than January a year ago (\$606,874 versus \$506,159).

If we look at Patio Homes (Condo) in comparison, though the volume of numbers are considerably less, the number of listings in January were up 57% and the number of sales were down by 12% yet the average sale price was up 20% (\$474,129 versus \$396,250). The number of active listings at the end of the month was very similar with 9 this year versus 8 last year.

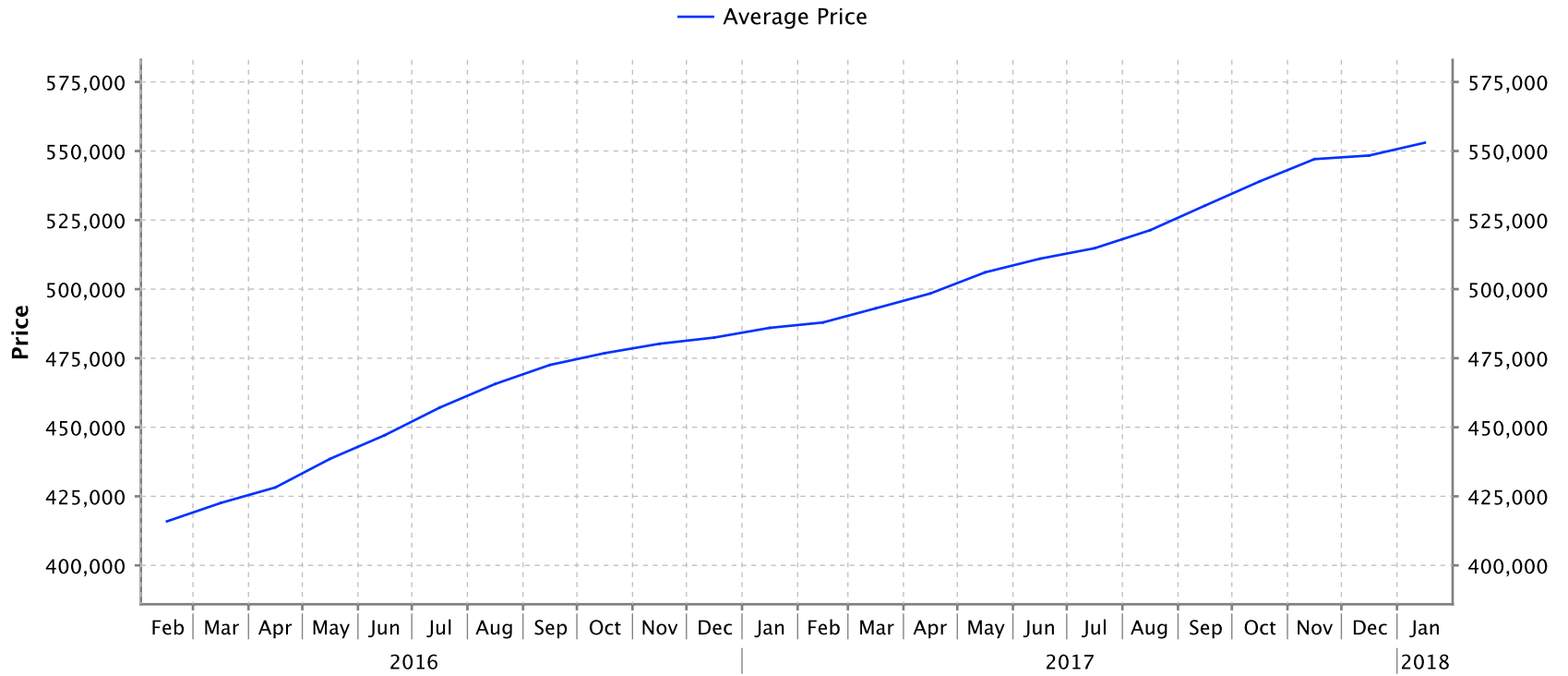
If you would like any additional information for various styles or locations within the area contact TeamW at team@teamw.ca or call us at [250-468-1498](tel:250-468-1498) and we would be pleased to supply additional details and discuss your particular situation if desired.

Rudi & Trish

Parksville / Qualicum

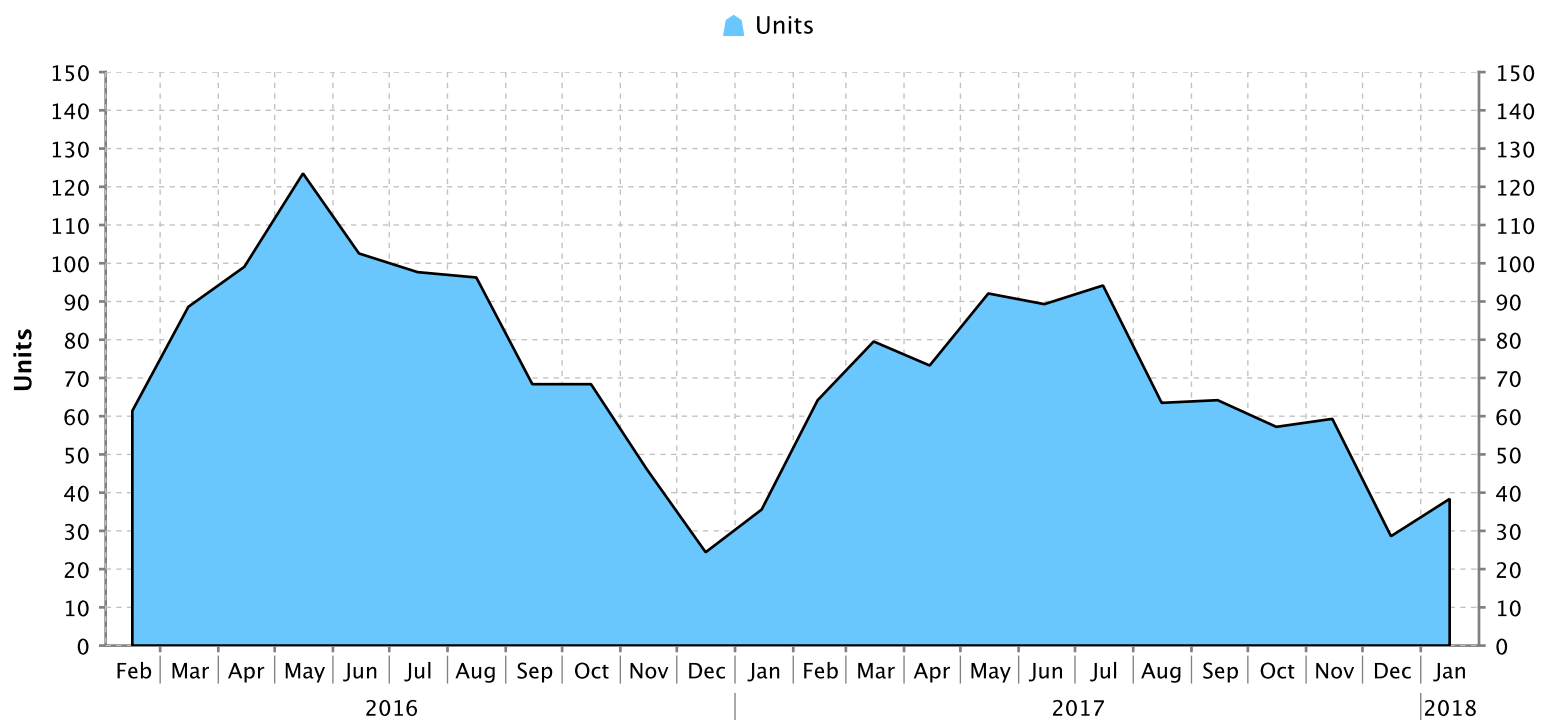
as at January 31, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	8	7	14%	68	84	-19%
Units Reported Sold	3	6	-50%	42	88	-52%
Sell/List Ratio	38%	86%		62%	105%	
Reported Sales Dollars	\$935,000	\$2,401,900	-61%	\$10,002,300	\$19,562,700	-49%
Average Sell Price / Unit	\$311,667	\$400,317	-22%	\$238,150	\$222,303	7%
Median Sell Price	\$315,000			\$230,000		
Sell Price / List Price	96%	95%		96%	96%	
Days to Sell	6	37	-84%	62	72	-14%
Active Listings	14	20				
Single Family						
Units Listed	58	64	-9%	1,019	1,106	-8%
Units Reported Sold	38	35	9%	800	907	-12%
Sell/List Ratio	66%	55%		79%	82%	
Reported Sales Dollars	\$23,061,200	\$17,715,550	30%	\$442,402,979	\$440,796,141	0%
Average Sell Price / Unit	\$606,874	\$506,159	20%	\$553,004	\$485,994	14%
Median Sell Price	\$532,500			\$505,000		
Sell Price / List Price	99%	96%		98%	99%	
Days to Sell	45	48	-6%	26	32	-19%
Active Listings	86	111				
Condos (Apt)						
Units Listed	16	11	45%	177	194	-9%
Units Reported Sold	1	5	-80%	114	129	-12%
Sell/List Ratio	6%	45%		64%	66%	
Reported Sales Dollars	\$317,000	\$1,388,900	-77%	\$30,099,288	\$29,512,922	2%
Average Sell Price / Unit	\$317,000	\$277,780	14%	\$264,029	\$228,782	15%
Median Sell Price	\$317,000			\$239,900		
Sell Price / List Price	104%	97%		95%	95%	
Days to Sell	5	45	-89%	54	51	6%
Active Listings	42	42				
Condos (Patio)						
Units Listed	11	7	57%	145	135	7%
Units Reported Sold	7	8	-12%	125	133	-6%
Sell/List Ratio	64%	114%		86%	99%	
Reported Sales Dollars	\$3,318,900	\$3,170,000	5%	\$47,779,228	\$42,734,240	12%
Average Sell Price / Unit	\$474,129	\$396,250	20%	\$382,234	\$321,310	19%
Median Sell Price	\$519,900			\$383,000		
Sell Price / List Price	100%	96%		98%	98%	
Days to Sell	14	28	-50%	17	36	-52%
Active Listings	9	8				
Condos (Twnhse)						
Units Listed	5	7	-29%	78	110	-29%
Units Reported Sold	3	2	50%	75	84	-11%
Sell/List Ratio	60%	29%		96%	76%	
Reported Sales Dollars	\$1,011,605	\$745,000	36%	\$31,582,105	\$28,600,756	10%
Average Sell Price / Unit	\$337,202	\$372,500	-9%	\$421,095	\$340,485	24%
Median Sell Price	\$271,500			\$396,000		
Sell Price / List Price	99%	98%		98%	98%	
Days to Sell	3	22	-85%	28	39	-29%
Active Listings	6	18				

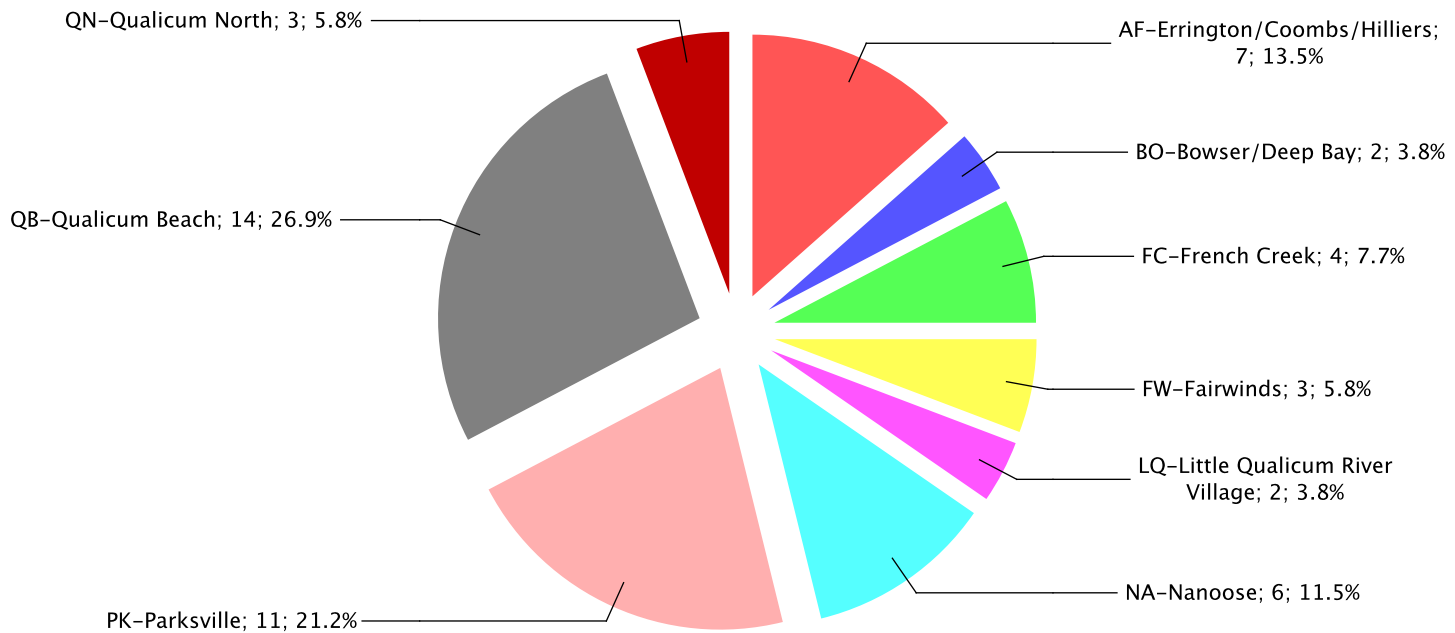
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	0	0	1	1	0	1	0	1	1	0	0	2	0	0	7
BO-Bowser/Deep Bay	0	0	0	0	0	0	1	1	0	0	0	0	0	0	2
FC-French Creek	0	1	0	0	0	0	2	1	0	0	0	0	0	0	4
FW-Fairwinds	0	0	0	0	0	0	0	0	0	3	0	0	0	0	3
LQ-Little Qualicum River Village	0	0	0	0	0	0	1	0	1	0	0	0	0	0	2
NA-Nanoose	0	0	0	0	0	0	0	1	0	0	3	0	0	2	6
PK-Parksville	0	0	0	0	0	1	4	4	1	0	1	0	0	0	11
QB-Qualicum Beach	0	0	0	0	0	0	0	1	5	2	0	2	1	3	14
QN-Qualicum North	0	0	0	0	1	0	0	0	0	0	2	0	0	0	3
Zone 5 TOTALS	0	1	1	1	1	2	8	9	8	5	6	4	1	5	52

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2018 = 52