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MARKET STATISTICS

Parksville & Qualicum

Jan 2018

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2017 Market Review

2017 ended as forecasted, less sales than 2016 and yet increased average sale prices. Overall in the greater Parksville – Qualicum Beach region reported sales for Single Family Dwellings decreased by 15% and yet average sale prices were up 9%. Also there were 9% less listings for the year.

The lack of inventory continues along with high demand. In the month of December, typically a slower time, there were 17% more sales than December 2016 and by the end of the year the active inventory was 15% less than at the end of 2016 for single family homes.

Keep in mind the above information is for the overall region and for single family homes. If you would like more specific information for sub-regions within the area or for other types of property contact TeamW at team@teamw.ca or [250-468-1498](tel:250-468-1498) and we would be pleased to provide you with the details.

BCREA's (British Columbia Real Estate Association) forecast for the Vancouver Island Real Estate Board area for 2018 is that we will see approximately 8% less sales and values will continue to increase, forecasted currently at +2.6%.

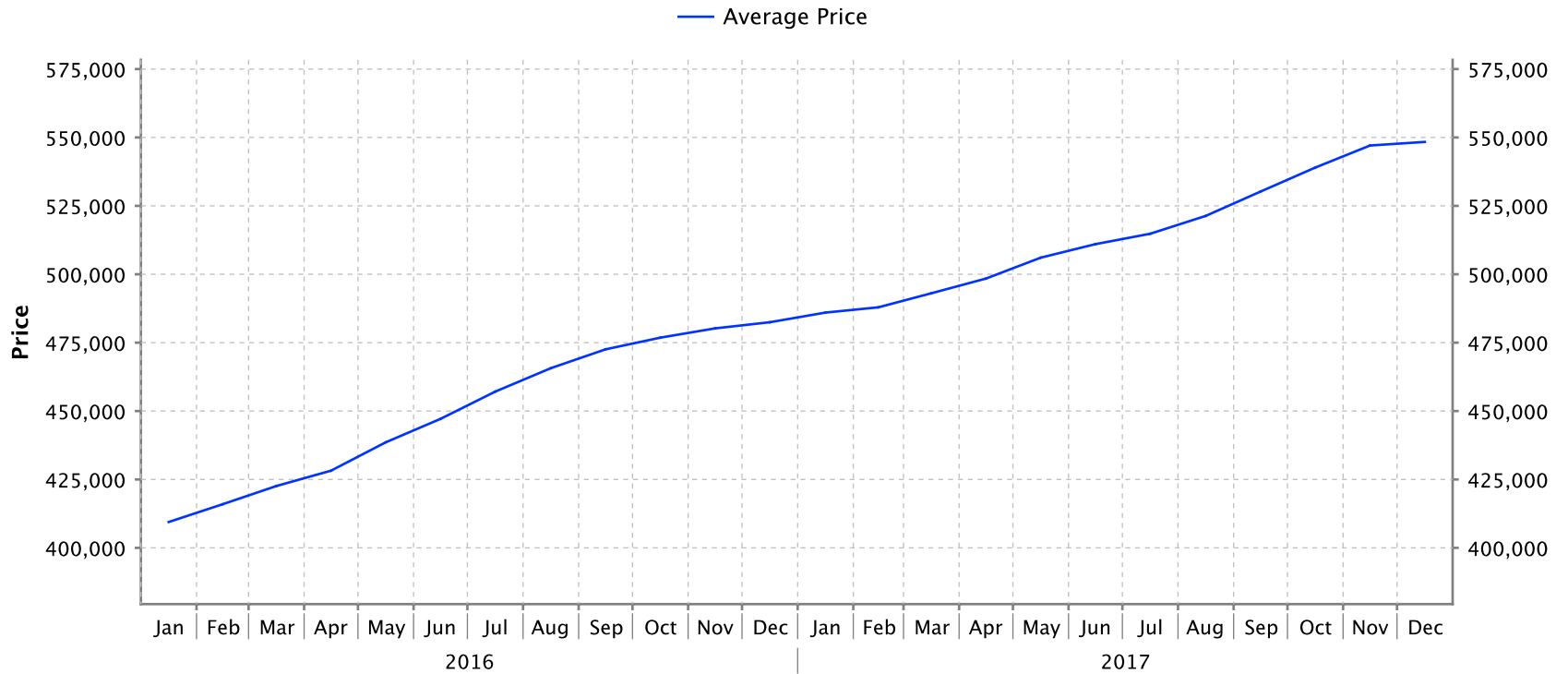
We look forward to any comments or questions that you may have so you can make informed decisions about your personal situation.

Rudi & Trish

Parksville / Qualicum

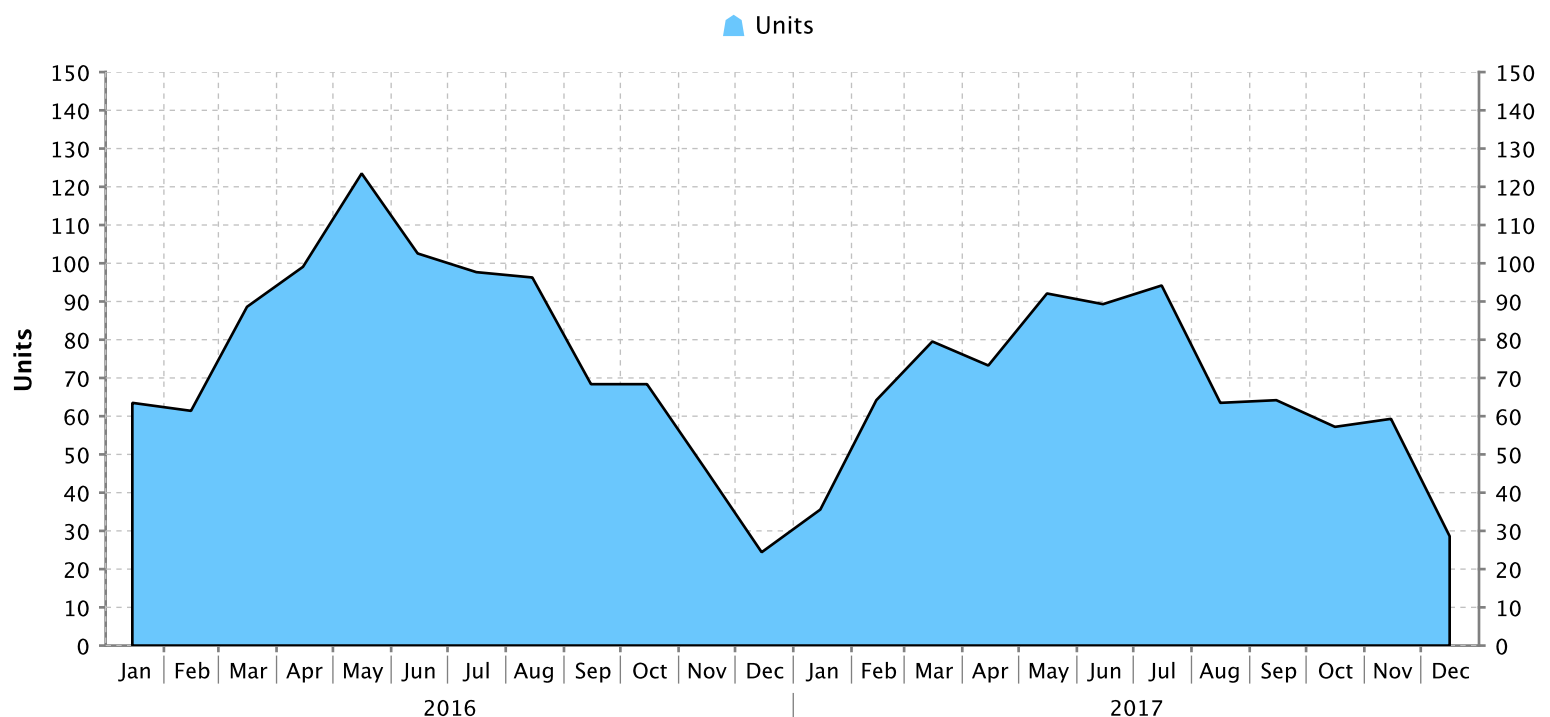
as at December 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	1	3	-67%	67	105	-36%
Units Reported Sold	0	1	-100%	45	86	-48%
Sell/List Ratio	0%	33%		67%	82%	
Reported Sales Dollars	\$0	\$200,000	-100%	\$11,469,200	\$17,814,300	-36%
Average Sell Price / Unit		\$200,000		\$254,871	\$207,143	23%
Median Sell Price				\$230,000		
Sell Price / List Price		91%		96%	96%	
Days to Sell		158		63	77	-19%
Active Listings	11	23				
Single Family						
Units Listed	25	30	-17%	1,025	1,121	-9%
Units Reported Sold	28	24	17%	797	935	-15%
Sell/List Ratio	112%	80%		78%	83%	
Reported Sales Dollars	\$15,008,950	\$11,767,700	28%	\$437,057,329	\$451,106,506	-3%
Average Sell Price / Unit	\$536,034	\$490,321	9%	\$548,378	\$482,467	14%
Median Sell Price	\$517,000			\$502,000		
Sell Price / List Price	98%	97%		98%	99%	
Days to Sell	23	28	-17%	26	34	-23%
Active Listings	88	103				
Condos (Apt)						
Units Listed	3	9	-67%	172	199	-14%
Units Reported Sold	5	9	-44%	118	131	-10%
Sell/List Ratio	167%	100%		69%	66%	
Reported Sales Dollars	\$980,900	\$2,226,000	-56%	\$31,171,188	\$29,619,922	5%
Average Sell Price / Unit	\$196,180	\$247,333	-21%	\$264,163	\$226,106	17%
Median Sell Price	\$206,000			\$235,000		
Sell Price / List Price	93%	97%		95%	95%	
Days to Sell	66	15	341%	54	51	8%
Active Listings	29	39				
Condos (Patio)						
Units Listed	5	4	25%	141	143	-1%
Units Reported Sold	8	5	60%	126	133	-5%
Sell/List Ratio	160%	125%		89%	93%	
Reported Sales Dollars	\$2,484,448	\$1,872,100	33%	\$47,630,328	\$41,791,740	14%
Average Sell Price / Unit	\$310,556	\$374,420	-17%	\$378,018	\$314,224	20%
Median Sell Price	\$320,000			\$385,000		
Sell Price / List Price	86%	101%		98%	98%	
Days to Sell	15	11	44%	18	39	-54%
Active Listings	7	11				
Condos (Twnhse)						
Units Listed	2	2	0%	80	110	-27%
Units Reported Sold	0	4	-100%	74	86	-14%
Sell/List Ratio	0%	200%		92%	78%	
Reported Sales Dollars	\$0	\$1,232,200	-100%	\$31,315,500	\$29,301,756	7%
Average Sell Price / Unit		\$308,050		\$423,182	\$340,718	24%
Median Sell Price				\$399,000		
Sell Price / List Price		98%		98%	98%	
Days to Sell		44		28	45	-37%
Active Listings	4	14				

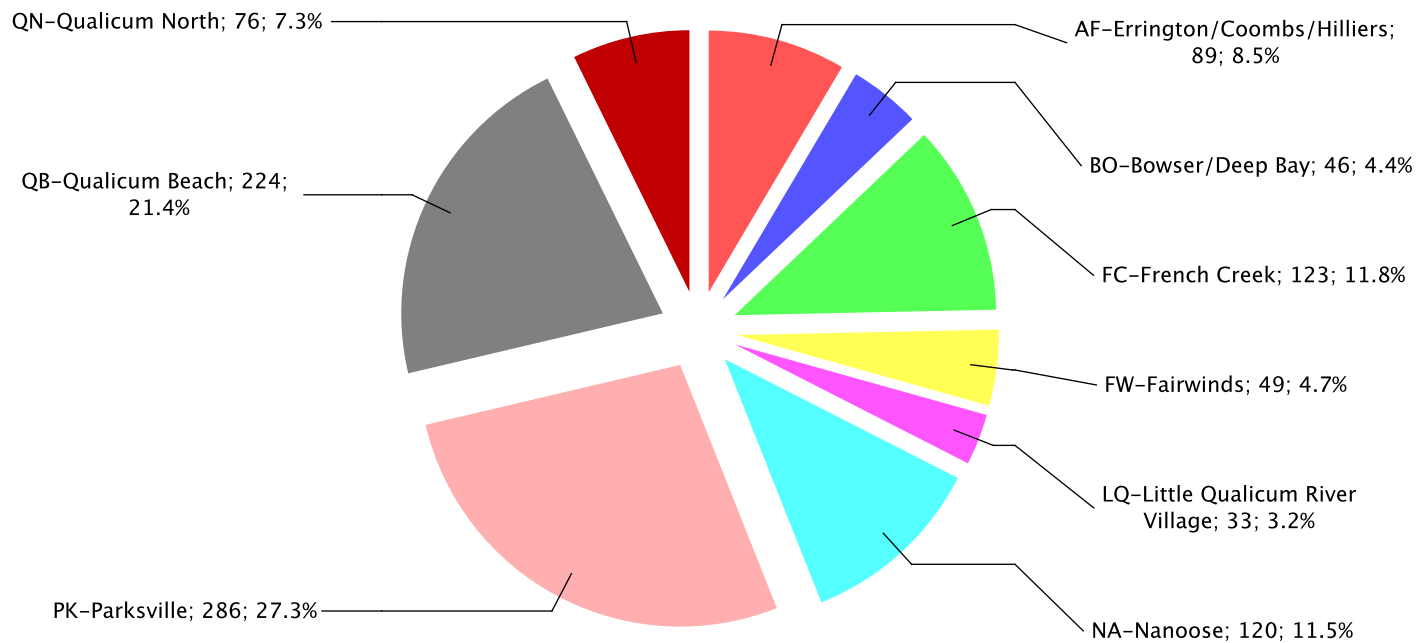
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	1	10	11	6	3	4	6	3	14	13	8	2	4	4	89
BO-Bowser/Deep Bay	0	0	1	1	4	6	7	4	9	8	2	2	0	2	46
FC-French Creek	0	3	0	6	3	12	18	15	23	17	14	5	2	5	123
FW-Fairwinds	0	0	0	0	0	0	0	0	4	5	12	9	3	16	49
LQ-Little Qualicum River Village	0	0	1	7	8	3	7	1	2	2	2	0	0	0	33
NA-Nanoose	0	0	4	1	3	6	7	13	16	11	14	6	4	35	120
PK-Parksville	0	0	1	9	24	49	54	55	52	20	12	3	1	6	286
QB-Qualicum Beach	0	0	0	0	1	10	37	30	58	35	22	19	6	6	224
QN-Qualicum North	0	2	2	3	3	8	13	8	15	11	6	3	1	1	76
Zone 5 TOTALS	1	15	20	33	49	98	149	129	193	122	92	49	21	75	1,046

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to December 31, 2017 = 1,046

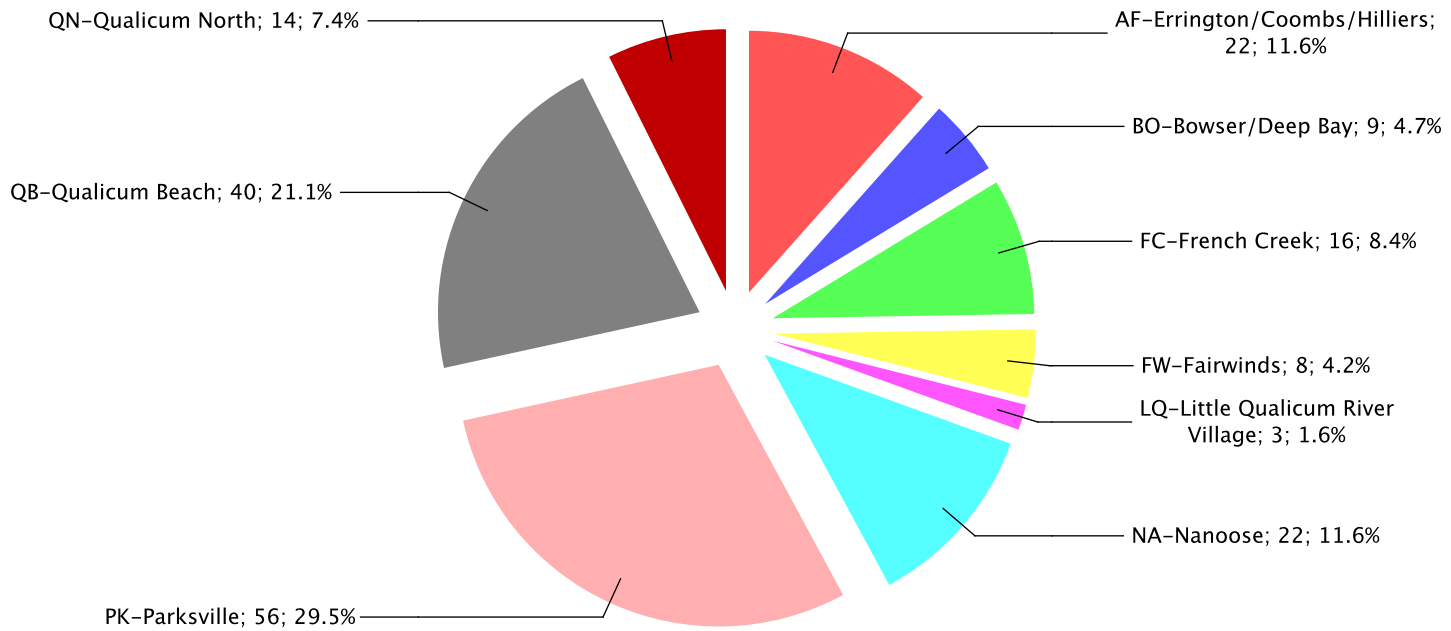
4th Quarter 2017

MLS® Single Family Sales Analysis

Unconditional Sales from October 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	0	4	1	2	0	2	1	1	3	4	2	0	0	2	22
BO-Bowser/Deep Bay	0	0	0	0	0	0	1	0	5	2	1	0	0	0	9
FC-French Creek	0	0	0	0	0	0	3	2	5	1	4	0	0	1	16
FW-Fairwinds	0	0	0	0	0	0	0	0	1	1	2	1	1	2	8
LQ-Little Qualicum River Village	0	0	1	0	1	0	0	0	1	0	0	0	0	0	3
NA-Nanoose	0	0	1	0	0	0	1	5	3	3	3	1	0	5	22
PK-Parksville	0	0	0	2	2	10	12	11	10	0	7	1	1	0	56
QB-Qualicum Beach	0	0	0	0	0	0	3	5	12	5	5	6	1	3	40
QN-Qualicum North	0	0	0	0	0	2	2	1	2	4	1	2	0	0	14
Zone 5 TOTALS	0	4	3	4	3	14	23	25	42	20	25	11	3	13	190

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales October 1 to December 31, 2017 = 190