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MARKET STATISTICS

Parksville & Qualicum

July 2017

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Though the overall number of sales for the Greater Parksville Qualicum Beach area are down year to date for 2017 (down 17%) the market continues to be active and challenging. As of the end of July the number of homes listed was down considerably as well,- 15%. The active number of listings at the end of July was down 35% from the same time in 2016 – no doubt accounts for the lack of sales.

Overall sale values for single family homes year to date are up 10%. Keep in mind these are the statistics for the greater area and the individual sub-zones can vary dramatically. As an example: Fairwinds active listings are down 59% while French Creek is up by 17%. The average sale price for waterfront homes in the greater area has increased by 21% while the active number of listings is down by 41%.

If you would like more detailed information for your specific area or certain style of home please contact TeamW and we would be pleased to discuss with you.

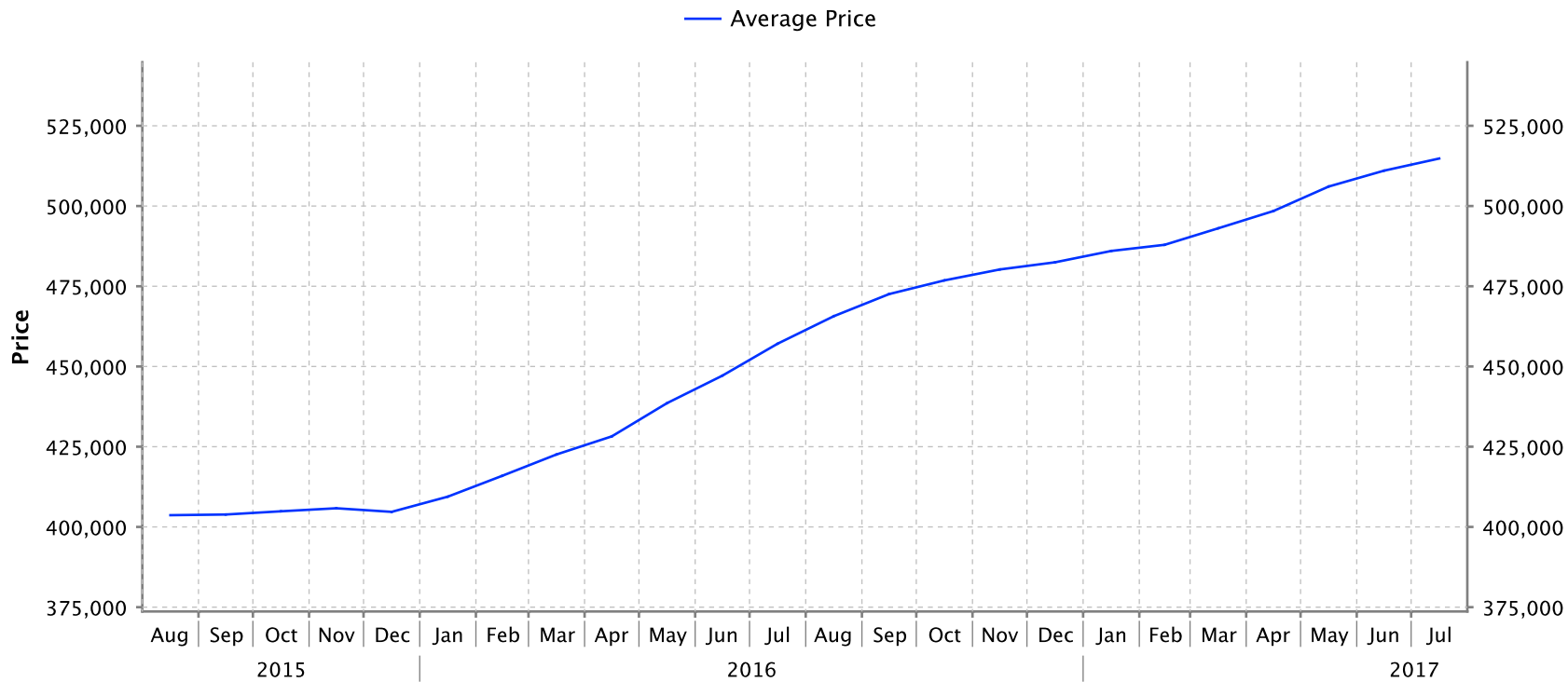
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Parksville / Qualicum

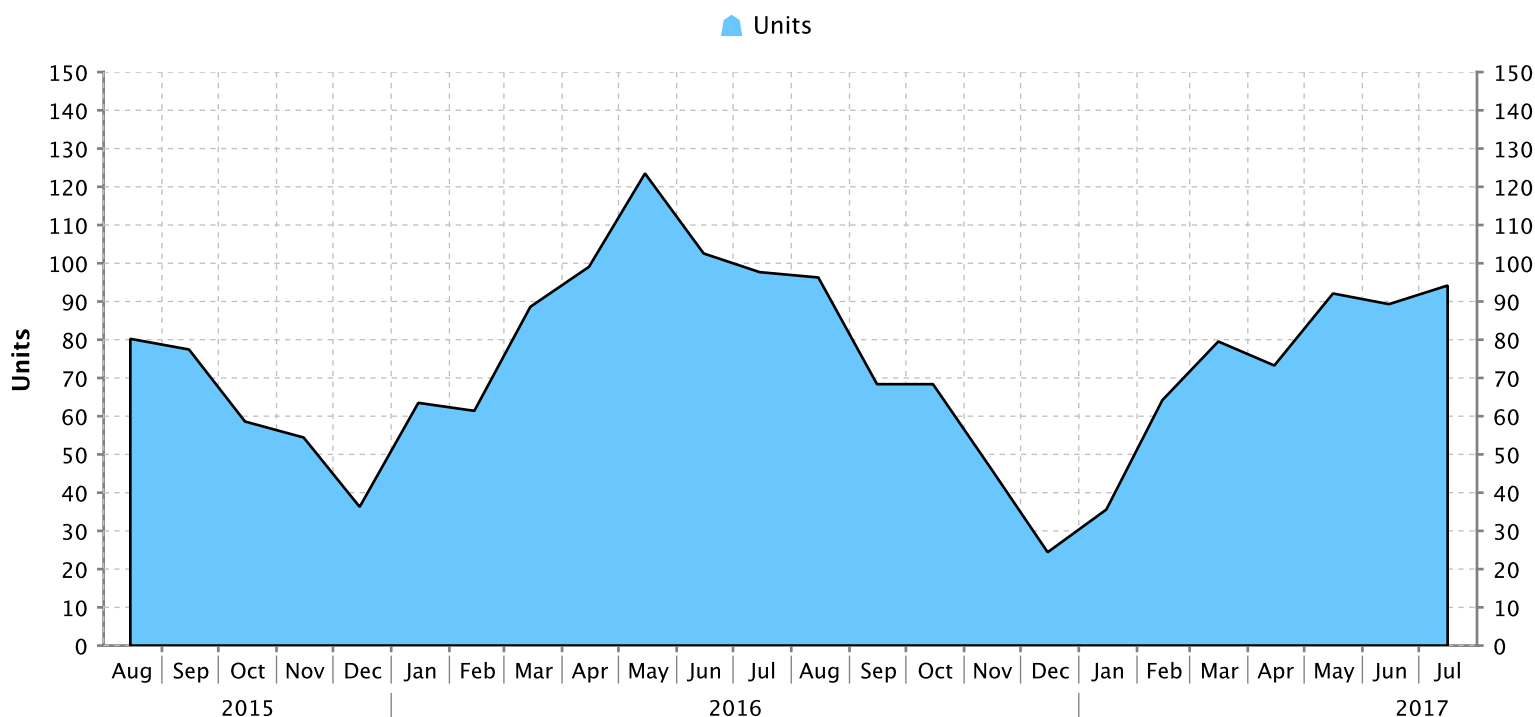
as at July 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	6	10	-40%	70	158	-56%
Units Reported Sold	6	6	0%	56	116	-52%
Sell/List Ratio	100%	60%		80%	73%	
Reported Sales Dollars	\$1,348,000	\$994,000	36%	\$13,482,700	\$21,359,400	-37%
Average Sell Price / Unit	\$224,667	\$165,667	36%	\$240,762	\$184,133	31%
Median Sell Price	\$208,000			\$199,900		
Sell Price / List Price	96%	95%		96%	97%	
Days to Sell	31	41	-25%	82	58	41%
Active Listings	20	38				
Single Family						
Units Listed	100	111	-10%	1,006	1,171	-14%
Units Reported Sold	94	97	-3%	828	938	-12%
Sell/List Ratio	94%	87%		82%	80%	
Reported Sales Dollars	\$49,799,924	\$48,188,445	3%	\$426,258,451	\$428,757,749	-1%
Average Sell Price / Unit	\$529,786	\$496,788	7%	\$514,805	\$457,098	13%
Median Sell Price	\$489,500			\$477,000		
Sell Price / List Price	98%	98%		98%	99%	
Days to Sell	24	33	-27%	27	45	-40%
Active Listings	120	184				
Condos (Apt)						
Units Listed	18	17	6%	191	192	-1%
Units Reported Sold	8	16	-50%	124	114	9%
Sell/List Ratio	44%	94%		65%	59%	
Reported Sales Dollars	\$2,474,400	\$3,821,900	-35%	\$30,305,410	\$24,848,388	22%
Average Sell Price / Unit	\$309,300	\$238,869	29%	\$244,398	\$217,968	12%
Median Sell Price	\$315,000			\$224,000		
Sell Price / List Price	98%	94%		95%	94%	
Days to Sell	32	61	-47%	45	59	-24%
Active Listings	63	58				
Condos (Patio)						
Units Listed	16	10	60%	132	151	-13%
Units Reported Sold	13	8	62%	113	134	-16%
Sell/List Ratio	81%	80%		86%	89%	
Reported Sales Dollars	\$5,597,900	\$1,719,900	225%	\$40,687,300	\$41,549,503	-2%
Average Sell Price / Unit	\$430,608	\$214,988	100%	\$360,065	\$310,071	16%
Median Sell Price	\$415,000			\$372,000		
Sell Price / List Price	100%	98%		99%	98%	
Days to Sell	21	11	85%	19	45	-58%
Active Listings	16	13				
Condos (Twnhse)						
Units Listed	7	8	-12%	89	110	-19%
Units Reported Sold	7	9	-22%	74	90	-18%
Sell/List Ratio	100%	112%		83%	82%	
Reported Sales Dollars	\$3,214,000	\$2,950,600	9%	\$27,956,300	\$31,765,301	-12%
Average Sell Price / Unit	\$459,143	\$327,844	40%	\$377,788	\$352,948	7%
Median Sell Price	\$425,000			\$358,000		
Sell Price / List Price	97%	100%		98%	98%	
Days to Sell	31	27	13%	35	49	-29%
Active Listings	17	21				

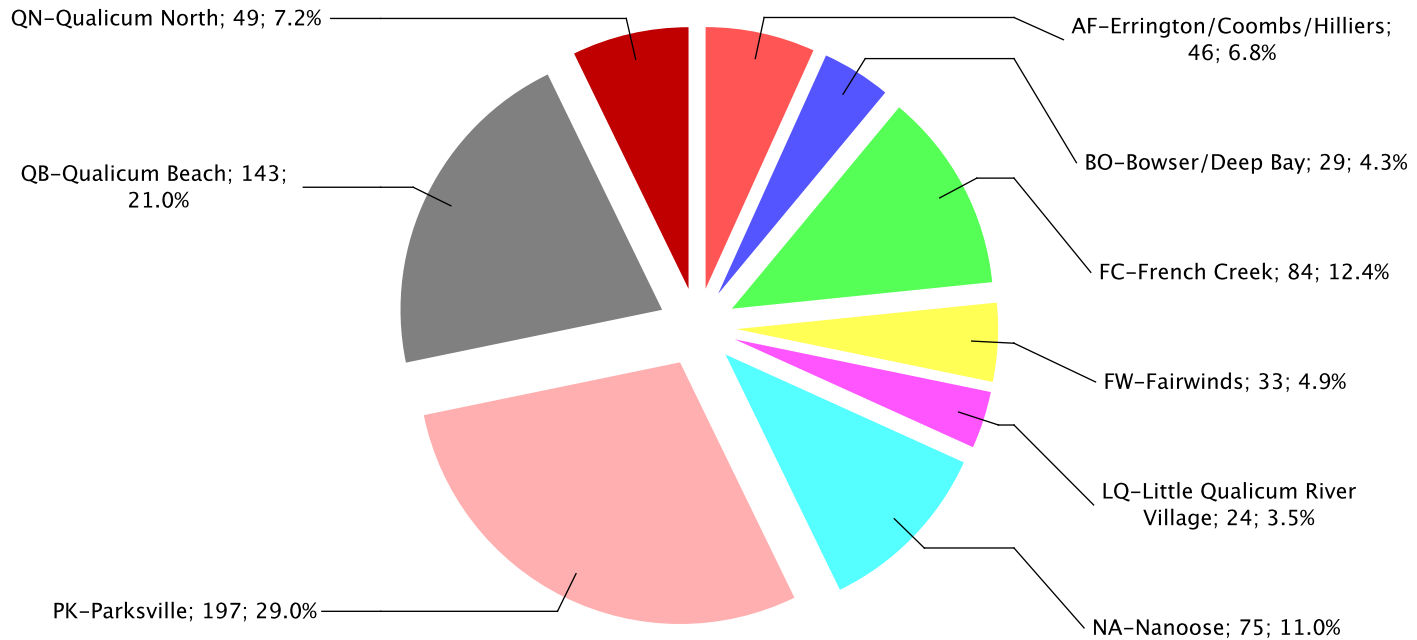
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jul 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	1	5	7	1	2	1	3	1	7	7	5	1	3	2	46
BO-Bowser/Deep Bay	0	0	1	0	3	6	4	4	3	4	1	2	0	1	29
FC-French Creek	0	3	0	5	2	9	13	11	14	10	9	5	0	3	84
FW-Fairwinds	0	0	0	0	0	0	0	0	3	3	9	6	2	10	33
LQ-Little Qualicum River Village	0	0	0	6	5	2	6	1	0	2	2	0	0	0	24
NA-Nanoose	0	0	3	1	3	6	6	7	11	6	9	3	2	18	75
PK-Parksville	0	0	1	7	21	34	38	35	33	16	4	2	0	6	197
QB-Qualicum Beach	0	0	0	0	1	10	26	19	37	23	12	10	2	3	143
QN-Qualicum North	0	2	0	3	3	5	9	5	11	6	3	1	0	1	49
Zone 5 TOTALS	1	10	12	23	40	73	105	83	119	77	54	30	9	44	680

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to July 31, 2017 = 680