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# MARKET STATISTICS

## Parksville & Qualicum

### June 2014

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## June Parksville-Qualicum Beach Market Report

*The number of single family sales continues to be more than the same month in 2013, June was up 8%. Also of interest is that the number of new listings for the same period is down 26% and the number of active listings is down by 18%.*

*Overall higher demand continues and there is a much smaller supply to choose from.*

*The price spread from list price to sale price seems to be remaining at 95% however our experience is that it is narrowing and we have seen several competitive bids during the last couple of weeks.*

*If you would like to discuss your particular situation, we welcome your inquiry and the opportunity to assist you in your decision making to determine if the timing is right for you to purchase or make a change in regards to real estate.*



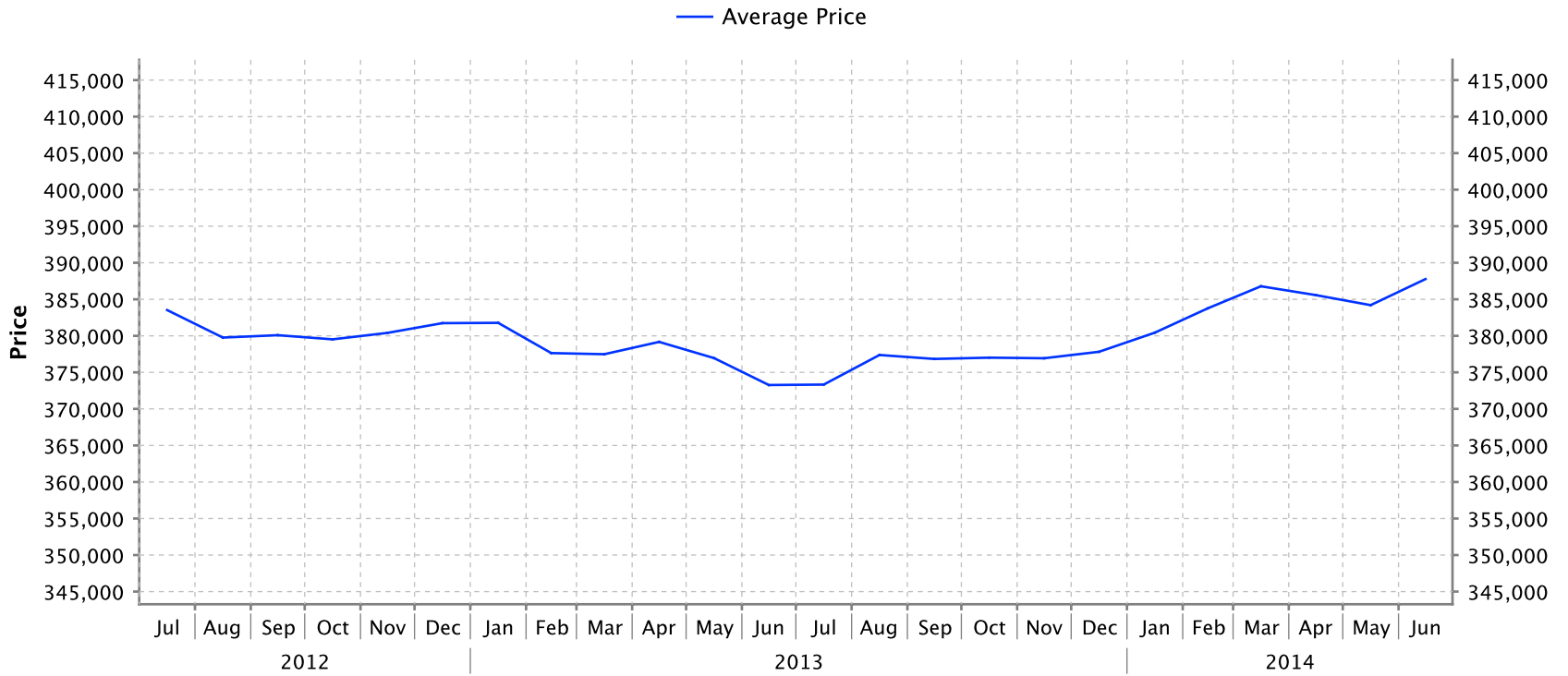
*Warmest Regards,*

*Rudi & Trish W.*

# Parksville / Qualicum

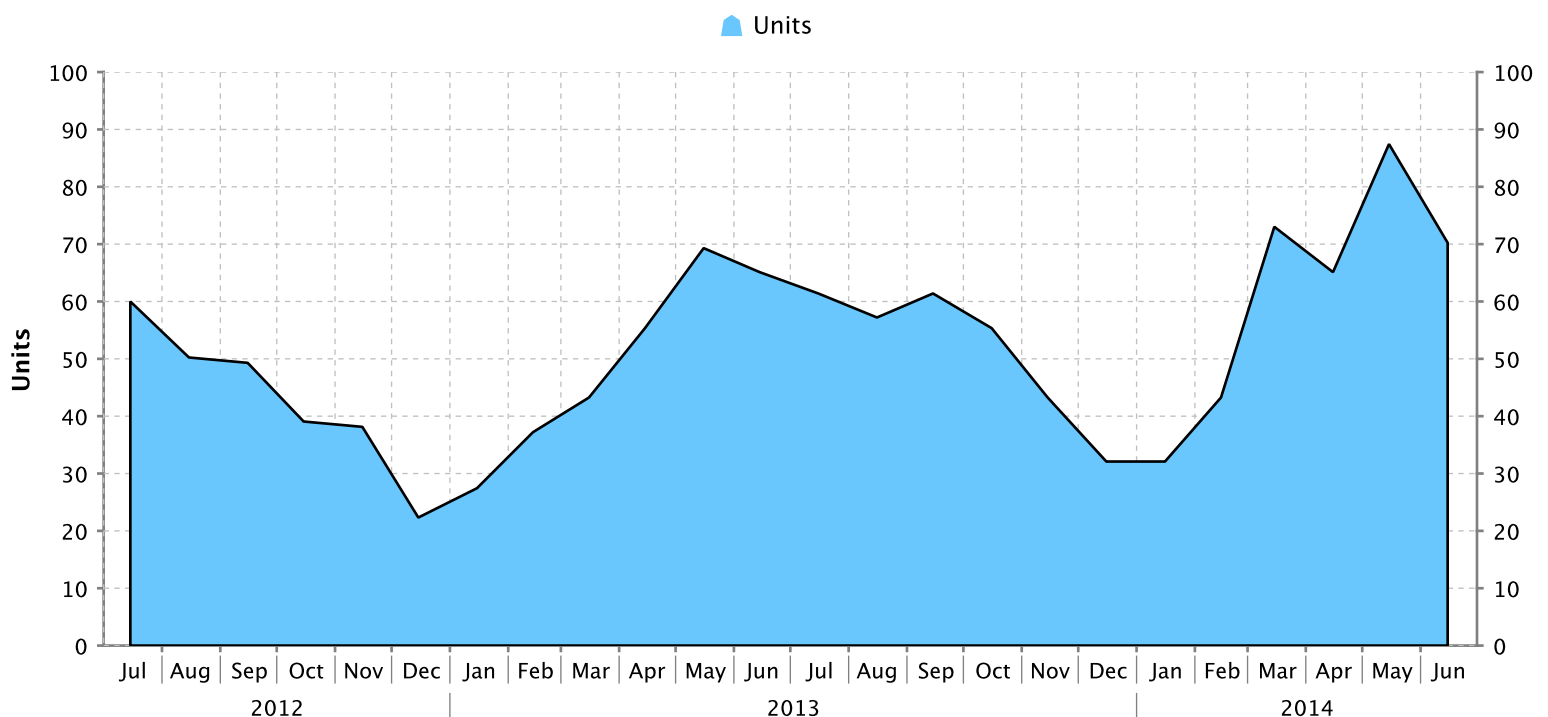
as at June 30, 2014

## Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

## Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	15	6	150%	156	126	24%
Units Reported Sold	6	1	500%	74	27	174%
Sell/List Ratio	40%	17%		47%	21%	
Reported Sales Dollars	\$987,900	\$90,000	998%	\$11,702,100	\$4,221,900	177%
Average Sell Price / Unit	\$164,650	\$90,000	83%	\$158,136	\$156,367	1%
Median Sell Price	\$189,900			\$140,000		
Sell Price / List Price	95%	78%		95%	89%	
Days to Sell	69	43	60%	57	85	-33%
Active Listings	68	57				
<b>Single Family</b>						
Units Listed	99	134	-26%	1,153	1,287	-10%
Units Reported Sold	70	65	8%	679	554	23%
Sell/List Ratio	71%	49%		59%	43%	
Reported Sales Dollars	\$28,381,058	\$24,037,255	18%	\$263,296,019	\$206,790,565	27%
Average Sell Price / Unit	\$405,444	\$369,804	10%	\$387,770	\$373,268	4%
Median Sell Price	\$385,000			\$355,000		
Sell Price / List Price	95%	95%		95%	94%	
Days to Sell	51	51	-1%	63	65	-3%
Active Listings	349	425				
<b>Condos (Apt)</b>						
Units Listed	14	17	-18%	234	209	12%
Units Reported Sold	8	4	100%	75	59	27%
Sell/List Ratio	57%	24%		32%	28%	
Reported Sales Dollars	\$1,753,500	\$883,500	98%	\$15,302,950	\$13,963,309	10%
Average Sell Price / Unit	\$219,188	\$220,875	-1%	\$204,039	\$236,666	-14%
Median Sell Price	\$240,000			\$195,000		
Sell Price / List Price	93%	95%		93%	92%	
Days to Sell	87	108	-20%	90	85	6%
Active Listings	136	105				
<b>Condos (Patio)</b>						
Units Listed	19	10	90%	184	163	13%
Units Reported Sold	11	11	0%	105	86	22%
Sell/List Ratio	58%	110%		57%	53%	
Reported Sales Dollars	\$3,555,220	\$3,459,564	3%	\$30,926,878	\$25,996,304	19%
Average Sell Price / Unit	\$323,202	\$314,506	3%	\$294,542	\$302,283	-3%
Median Sell Price	\$327,500			\$295,000		
Sell Price / List Price	97%	95%		95%	94%	
Days to Sell	67	58	16%	92	81	13%
Active Listings	63	58				
<b>Condos (Twnhse)</b>						
Units Listed	11	16	-31%	114	160	-29%
Units Reported Sold	4	8	-50%	58	38	53%
Sell/List Ratio	36%	50%		51%	24%	
Reported Sales Dollars	\$1,424,000	\$2,467,400	-42%	\$18,741,868	\$11,816,507	59%
Average Sell Price / Unit	\$356,000	\$308,425	15%	\$323,136	\$310,961	4%
Median Sell Price	\$430,000			\$308,000		
Sell Price / List Price	90%	96%		96%	94%	
Days to Sell	182	63	189%	104	78	32%
Active Listings	42	71				

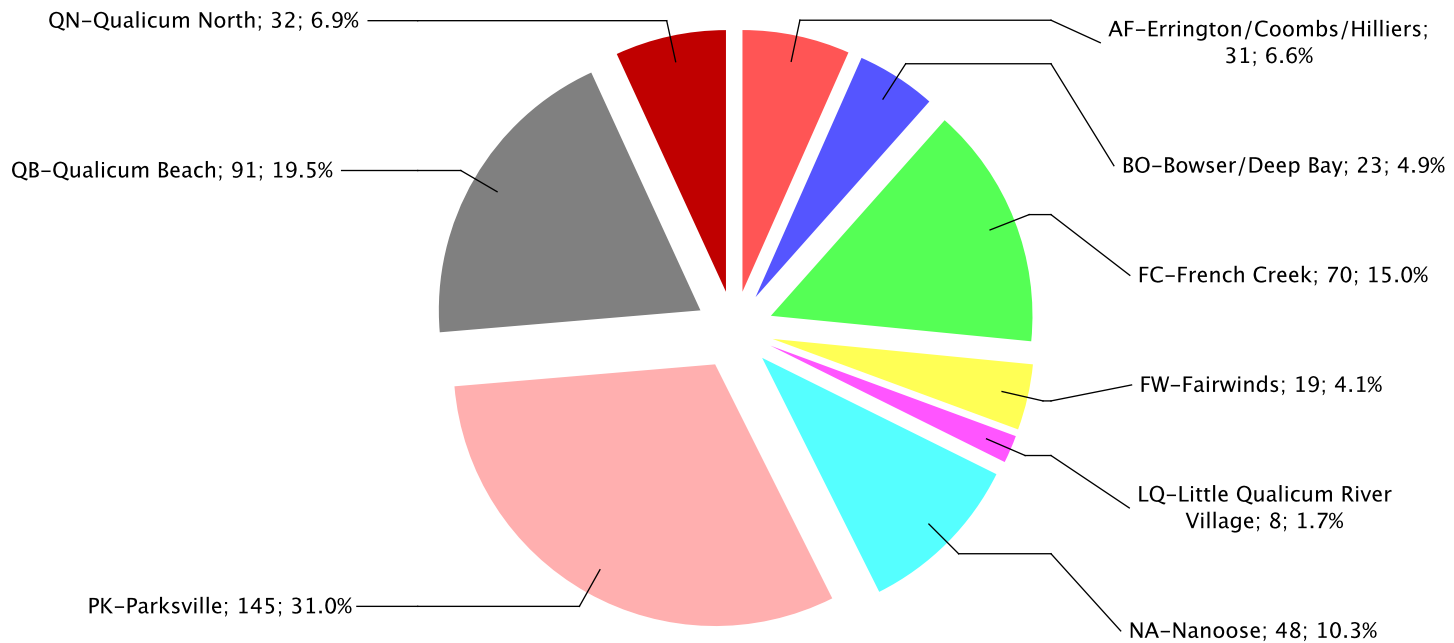
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2014

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	4	3	1	2	3	7	2	1	3	3	0	1	0	1	31
BO-Bowser/Deep Bay	1	0	1	4	2	6	2	4	2	0	0	1	0	0	23
FC-French Creek	1	1	3	7	16	14	14	5	6	1	2	0	0	0	70
FW-Fairwinds	0	0	1	0	0	0	0	1	6	6	2	0	0	3	19
LQ-Little Qualicum River Village	0	1	3	1	1	1	1	0	0	0	0	0	0	0	8
NA-Nanoose	2	2	4	3	6	4	2	2	6	6	4	3	1	3	48
PK-Parksville	2	2	15	34	39	18	20	7	3	1	2	0	2	0	145
QB-Qualicum Beach	0	0	1	3	18	17	21	6	9	5	5	2	0	4	91
QN-Qualicum North	0	1	1	3	5	10	4	5	2	1	0	0	0	0	32
<b>Zone 5 TOTALS</b>	<b>10</b>	<b>10</b>	<b>30</b>	<b>57</b>	<b>90</b>	<b>77</b>	<b>66</b>	<b>31</b>	<b>37</b>	<b>23</b>	<b>15</b>	<b>7</b>	<b>3</b>	<b>11</b>	<b>467</b>

## Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2014 = 467

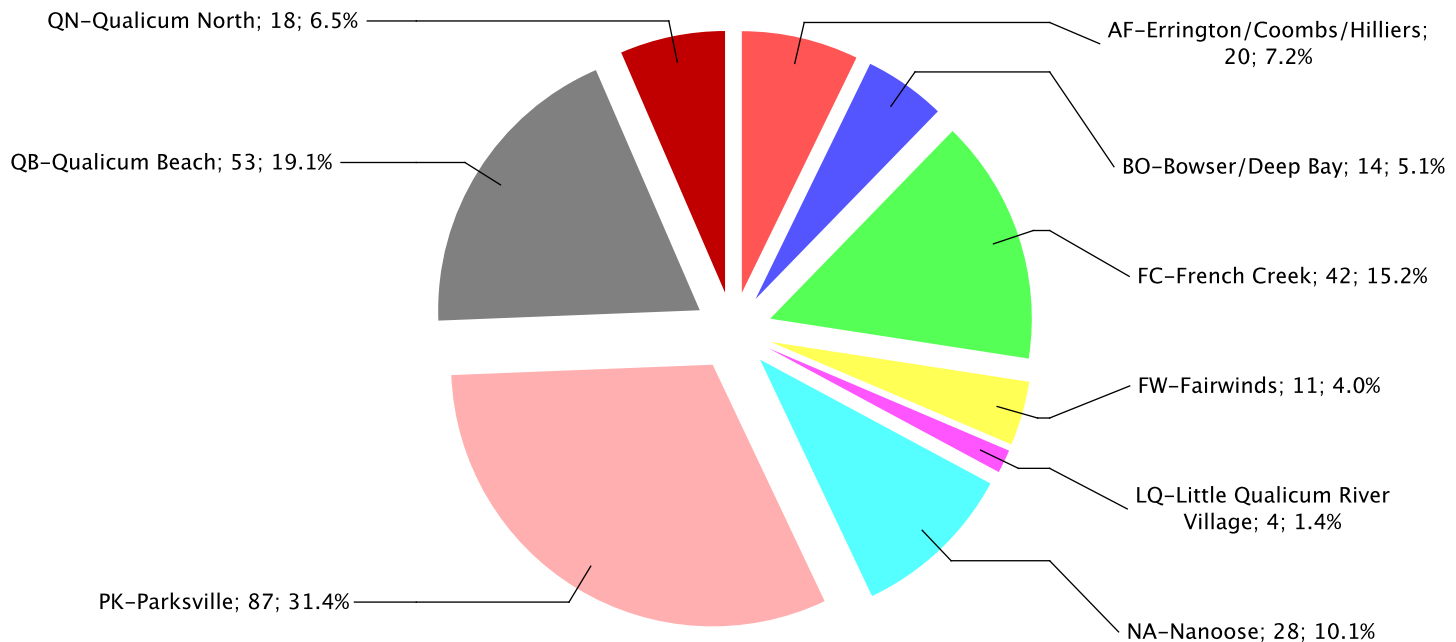
## 2nd Quarter 2014

### MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2014

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	2	2	1	2	2	3	2	1	1	3	0	0	0	1	20
BO-Bowser/Deep Bay	1	0	0	3	0	5	1	3	1	0	0	0	0	0	14
FC-French Creek	1	1	0	4	13	13	6	0	3	1	0	0	0	0	42
FW-Fairwinds	0	0	0	0	0	0	0	1	2	4	1	0	0	3	11
LQ-Little Qualicum River Village	0	1	0	1	1	0	1	0	0	0	0	0	0	0	4
NA-Nanoose	1	1	3	3	2	3	0	2	3	3	3	1	1	2	28
PK-Parksville	1	0	7	22	25	12	8	6	1	1	2	0	2	0	87
QB-Qualicum Beach	0	0	0	0	9	13	14	3	3	2	4	2	0	3	53
QN-Qualicum North	0	1	0	2	2	6	3	3	0	1	0	0	0	0	18
<b>Zone 5 TOTALS</b>	<b>6</b>	<b>6</b>	<b>11</b>	<b>37</b>	<b>54</b>	<b>55</b>	<b>35</b>	<b>19</b>	<b>14</b>	<b>15</b>	<b>10</b>	<b>3</b>	<b>3</b>	<b>9</b>	<b>277</b>

### Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2014 = 277